



RITRANSPARENCY REPORT 2020

Hamilton Lane





About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the PRI website, ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2020 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six <u>Principles for Responsible Investment</u>. It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
Ø	The signatory has completed some parts of this indicator
6	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
Ъ	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.



Principles Index



Organisa	Organisational Overview								Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6				
00 TG		8	n/a										
00 01	Signatory category and services	✓	Public							✓			
00 02	Headquarters and operational countries	✓	Public							✓			
OO 03	Subsidiaries that are separate PRI signatories	✓	Public							✓			
OO 04	Reporting year and AUM	✓	Public							✓			
OO 05	Breakdown of AUM by asset class	~	Asset mix disclosed in OO 06							√			
OO 06	How would you like to disclose your asset class mix	✓	Public							✓			
OO 07	Fixed income AUM breakdown	8	n/a							✓			
00 08	Segregated mandates or pooled funds	✓	Private							✓			
OO 09	Breakdown of AUM by market	✓	Public	П						✓			
00 10	Active ownership practices for listed assets	8	n/a							✓			
00 11	ESG incorporation practices for all assets	✓	Public							✓			
00 12	Modules and sections required to complete	✓	Public							✓			
OO LE 01	Breakdown of listed equity investments by passive and active strategies	8	n/a							✓			
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	8	n/a							✓			
00 FI 01	Breakdown of fixed income investments by passive and active strategies	8	n/a							✓			
OO FI 02	Reporting on strategies that are <10% of actively managed fixed income	8	n/a							✓			
00 FI 03	Fixed income breakdown by market and credit quality	8	n/a							✓			
OO SAM 01	Breakdown of externally managed investments by passive and active strategies	8	n/a							✓			
OO PE 01	Breakdown of private equity investments by strategy	8	n/a							✓			
OO PE 02	Typical level of ownership in private equity investments	8	n/a							✓			
00 PR 01	Breakdown of property investments	8	n/a							✓			
00 PR 02	Breakdown of property assets by management	8	n/a							✓			
00 PR 03	Largest property types	8	n/a							✓			
00 INF 01	Breakdown of infrastructure investments	8	n/a							✓			
OO INF 02	Breakdown of infrastructure assets by management	8	n/a							✓			
00 INF 03	Largest infrastructure sectors	8	n/a							✓			
OO HF 01	Breakdown of hedge funds investments by strategies	8	n/a	Ш						✓			
OO End	Module confirmation page	✓	-										

CCStrategy and Governance					Principle					General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SG 01	RI policy and coverage	✓	Public							✓
SG 01 CC	Climate risk	✓	Private							✓
SG 02	Publicly available RI policy or guidance documents	✓	Public						✓	
SG 03	Conflicts of interest	✓	Public							✓
SG 04	Identifying incidents occurring within portfolios	✓	Private							✓
SG 05	RI goals and objectives	✓	Public							✓
SG 06	Main goals/objectives this year	✓	Private							✓
SG 07	RI roles and responsibilities	✓	Public							✓
SG 07 CC	Climate-issues roles and responsibilities	✓	Private							✓
SG 08	RI in performance management, reward and/or personal development	✓	Private							✓
SG 09	Collaborative organisations / initiatives	✓	Public				✓	✓		
SG 09.2	Assets managed by PRI signatories	✓	Private	✓						
SG 10	Promoting RI independently	✓	Public				✓			
SG 11	Dialogue with public policy makers or standard setters	✓	Private				✓	✓	✓	
SG 12	Role of investment consultants/fiduciary managers	✓	Public				✓			
SG 13	ESG issues in strategic asset allocation	✓	Public	✓						
SG 13 CC		8	n/a							✓
SG 14	Long term investment risks and opportunity	✓	Private	~						
SG 14 CC		-	n/a							✓
SG 15	Allocation of assets to environmental and social themed areas	✓	Private	✓						
SG 16	ESG issues for internally managed assets not reported in framework	8	n/a							✓
SG 17	ESG issues for externally managed assets not reported in framework	✓	Public							✓
SG 18	Innovative features of approach to RI	✓	Private							✓
SG 19	Communication	✓	Public		✓				✓	
SG End	Module confirmation page	✓	-							

Indirect -	Indirect – Manager Selection, Appointment and Monitoring							Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6				
SAM 01	ESG incorporation strategies	8	n/a	✓									
SAM 02	Selection processes (LE and FI)	✓	Public	✓									
SAM 03	Evaluating engagement and voting practices in manager selection (listed equity/fixed income)	8	n/a		~								
SAM 04	Appointment processes (listed equity/fixed income)	✓	Public	~									
SAM 05	Monitoring processes (listed equity/fixed income)	✓	Public	~									
SAM 06	Monitoring on active ownership (listed equity/fixed income)	8	n/a	~									
SAM 07	Percentage of (proxy) votes	8	n/a		✓								
SAM 08	Percentage of externally managed assets managed by PRI signatories	✓	Private	~									
SAM 09	Examples of ESG issues in selection, appointment and monitoring processes	✓	Public	~					✓				
SAM End	Module confirmation page	✓	-										

Confider	Confidence building measures						Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6		
CM1 01	Assurance, verification, or review	✓	Public							✓	
CM1 02	Assurance of last year`s PRI data	✓	Public							✓	
CM1 03	Other confidence building measures	✓	Public							✓	
CM1 04	Assurance of this year`s PRI data	✓	Public							✓	
CM1 05	External assurance	8	n/a							✓	
CM1 06	Assurance or internal audit	8	n/a							✓	
CM1 07	Internal verification	✓	Public							✓	
CM1 01 End	Module confirmation page	✓	-								

Hamilton Lane

Reported Information

Public version

Organisational Overview

PRI disclaimer

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Bas	sic info	ormation				
00 01	Ma	ndatory	Public	C	Gateway/Peering	Genera
00	01.1	Select the services and fu	unds you offer			
Select th	e servi	ces and funds you offer	%	of asset (under management (AUM)	in ranges
Fund man	agemei	nt	•	0% <10% 10-50%		
				>50%		
Fund of fu	inds, ma	anager of managers, sub-adv	0	0% <10% 10-50% >50%		
Other			0	0% <10% 10-50% >50%		
Total 1009	%					
	ledge fu	Further options (may be sands nedge funds	elected in addition	n to the abo	ove)	
O 02	Ma	ndatory	Public	C	Peering	Genera
00	02.1	Select the location of you	r organisation's he	eadquarter	S.	
Unit	ed State	es				
00	02.2	Indicate the number of co	untries in which yo	ou have of	fices (including your headqu	arters).
01						
○ 2 ● 6						
0 >						

OO 02.3 Indicate the approximate number of staff in your organisation in full-time equivalents (FTE).

FTE
399

OO 03 Mandatory Public Descriptive General

00 03.1

Indicate whether you have subsidiaries within your organisation that are also PRI signatories in their own right.

O Yes

No

OO 04 Mandatory Public Gateway/Peering General

00 04.1

Indicate the year end date for your reporting year.

31/12/2019

00 04.2

Indicate your total AUM at the end of your reporting year.

Include the AUM of subsidiaries, but exclude advisory/execution only assets, and exclude the assets of your PRI signatory subsidiaries that you have chosen not to report on in OO 03.2

	trillions	billions	millions	thousands	hundreds
Total AUM		66	300	000	000
Currency	USD				
Assets in USD		66	300	000	000

 \square Not applicable as we are in the fund-raising process

00 04.4

Indicate the assets which are subject to an execution and/or advisory approach. Provide this figure based on the end of your reporting year

	trillions	billions	millions	thousands	hundreds
Total AUM		421	800	000	000
Currency	USD				
Assets in USD		421	800	000	000

 \square Not applicable as we do not have any assets under execution and/or advisory approach



OO 06 Mandatory Public Descriptive General

OO 06.1

Select how you would like to disclose your asset class mix.

 $\bigcirc \text{ as percentage breakdown}$

as broad ranges

	Internally managed (%)	Externally managed (%)
Listed equity	0	0
Fixed income	0	0
Private equity	0	>50%
Property	0	<10%
Infrastructure	0	<10%



Commodities	0	0
Hedge funds	0	0
Fund of hedge funds	0	0
Forestry	0	0
Farmland	0	0
Inclusive finance	0	0
Cash	0	0
Money market instruments	0	0
Other (1), specify	0	<10%
Other (2), specify	0	0

OO 06.2 Publish asset class mix as per attached image [Optional].

OO 06.3

Indicate whether your organisation has any off-balance sheet assets [Optional].

 $\bigcirc \ \mathsf{Yes}$

 \bigcirc No

OO 06.5 Indicate whether your organisation uses fiduciary managers.

O Yes, we use a fiduciary manager and our response to OO 5.1 is reflective of their management of our assets.

No, we do not use fiduciary managers.

OO 09		Mano	datory	Public	Peering	General
	OO 09.	.1	Indicate the breakdown of your orga	anisation's AUM by	market.	
			Developed Markets			
	94					
			Emerging Markets			



6

Frontier Markets

O
Other Markets

Total 100%

100%

Asset class implementation gateway indicators

OO 11 Mandatory Public Gateway General

00 11.2

Select the externally managed assets classes in which you and/or your investment consultants address ESG incorporation in your external manager selection, appointment and/or monitoring processes.

Asset class	ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes						
Private equity							
	Private equity - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes						
	☑ We incorporate ESG into our external manager appointment process						
	☑ We incorporate ESG into our external manager monitoring process						
	☐ We do not do ESG incorporation						
Property							
	Property - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes						
	☑ We incorporate ESG into our external manager selection process						
	☑ We incorporate ESG into our external manager appointment process						
	☑ We incorporate ESG into our external manager monitoring process						
	☐ We do not do ESG incorporation						
Infrastructure							
	Infrastructure - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes						
	☑ We incorporate ESG into our external manager selection process						
	☑ We incorporate ESG into our external manager appointment process						
	☑ We incorporate ESG into our external manager monitoring process						
	☐ We do not do ESG incorporation						
Other (1)							
	Other (1) - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes						
	☑ We incorporate ESG into our external manager appointment process						
	☑ We incorporate ESG into our external manager monitoring process						
	☐ We do not do ESG incorporation						

00 11.4

Provide a brief description of how your organisation includes responsible investment considerations in your investment manager selection, appointment and monitoring processes.

Hamilton Lane has incorporated ESG into its investment process. Our standard due diligence process includes ESG-focused questions in our RFI, the analysis of responses, discussion on any relevant points during our site visits and results in an ESG rating given to GP's based on this diligence. Prior to completing a fund commitment, our legal team will, in conjunction with our investment professionals neogtiate any ESG issues we, or our clients, have identified in order to meet our own, or our clients', ESG requirements. Post-investment, we will monitor the Fund to ensure adherence to the agreed standards and engage, as required.

00 12	Mandatory	Public	Gateway	General
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00 12.1

Below are all applicable modules or sections you may report on. Those which are mandatory to report (asset classes representing 10% or more of your AUM) are already ticked and read-only. Those which are voluntary to report on can be opted into by ticking the box.

Core modules

- ☑ Organisational Overview

RI implementation via external managers

Indirect - Selection, Appointment and Monitoring of External Managers

- ☑ Private Equity
- ☐ Property
- ☐ Infrastructure

Closing module

☑ Closing module

Hamilton Lane

Reported Information

Public version

Strategy and Governance

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Investment policy

SG 01 Mandatory Public Core Assessed General

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 01.1

Indicate if you have an investment policy that covers your responsible investment approach.

Yes

SG 01.2

Indicate the components/types and coverage of your policy.

Select all that apply

Policy components/types	Coverage by AUM
☑ Policy setting out your overall approach	Applicable policies cover all AUM
☐ Formalised guidelines on environmental factors	O Applicable policies cover a majority of AUM
☐ Formalised guidelines on social factors	O Applicable policies cover a minority of AUM
☐ Formalised guidelines on corporate governance factors	
☐ Fiduciary (or equivalent) duties	
☐ Asset class-specific RI guidelines	
☐ Sector specific RI guidelines	
☐ Screening / exclusions policy	
☐ Other, specify (1)	
☐ Other, specify(2)	

SG 01.3	Indicate if the investment policy covers any of the following			
☐ Your orga	☐ Your organisation's definition of ESG and/or responsible investment and it's relation to investments			
✓ Your inverse	stment objectives that take ESG factors/real economy influence into account			
☐ Time hori	zon of your investment			
	nce structure of organisational ESG responsibilities			
☑ ESG inco	rporation approaches			
☑ Active ow	☑ Active ownership approaches			
☑ Reporting	☑ Reporting			
☐ Climate c	☐ Climate change			
$\ensuremath{\boxtimes}$ Understanding and incorporating client / beneficiary sustainability preferences				
☐ Other RI considerations, specify (1)				
☐ Other RI	☐ Other RI considerations, specify (2)			



SG 01.4

Describe your organisation's investment principles and overall investment strategy, interpretation of fiduciary (or equivalent) duties, and how they consider ESG factors and real economy impact.

Hamilton Lane believes that ESG issues can affect the performance of investment portfolios. Our aim is to consider ESG issues as part of our due diligence and investment decision-making processes, while also encourage dialogue with and between both LPs and GPs in order to increase the adoption of ESG integration across the Private Equity asset class. We further aim to assist our clients in the implementation of their own ESG policies and strategies.

 \bigcirc No

SG 02 **Public Core Assessed** PRI 6 **Mandatory** New selection options have been added to this indicator. Please review your prefilled responses carefully. Indicate which of your investment policy documents (if any) are publicly available. Provide a URL SG 02.1 and an attachment of the document. ☑ Policy setting out your overall approach **URL/Attachment ☑** URL **URL** http://www.hamiltonlane.com/Customer-Content/WWW/News/PDFs/ESG_Policy_Statement.pdf ☐ Attachment (will be made public) \square We do not publicly disclose our investment policy documents Indicate if any of your investment policy components are publicly available. Provide URL and an SG 02.2 attachment of the document. ☐ Your investment objectives that take ESG factors/real economy influence into account ☐ Governance structure of organisational ESG responsibilities ☐ ESG incorporation approaches ☐ Active ownership approaches ☐ Reporting ☐ Understanding and incorporating client / beneficiary sustainability preferences ☑ We do not publicly disclose any investment policy components

SG 03 Mandatory Public Core Assessed General

We disclose our approach to our clients, potential clients and the GPs we invest with and alongside.

Additional information [Optional].



SG 02.3

SG 03.1

Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.

Yes

SG 03.2

Describe your policy on managing potential conflicts of interest in the investment process.

Potential conflicts of interest during the investment process at Hamilton Lane are monitored through a multistage approach. During investment due diligence, the diligence teams compile information on potential conflicts that our underlying managers may face, or any conflicts that Hamilton Lane may face with a specific fund manager. Conflicts, when noted, are detailed in the investment due diligence report that is provided to the investment committee. Additional conflicts could arise during the investment allocation process. Hamilton Lane seeks to mitigate these conflicts by documenting the rationale for each investment allocation, and then layering in a review of each proposed allocation by the Compliance department. Post the investment and due diligence phase, ongoing monitoring and reporting is carried out by a separate department, independent from the investment team, as is performance reporting so that we can be sure of an objective approach to each investments IRR and MOIC, as well as it potential for future appreciation.

O No

Objectives and strategies

SG 05 Mandatory Public Gateway/Core Assessed General

SG 05.1

Indicate if and how frequently your organisation sets and reviews objectives for its responsible investment activities.

- Quarterly or more frequently
- O Biannually
- Annually
- O Less frequently than annually
- O Ad-hoc basis
- O It is not set/reviewed

SG 05.2

Additional information. [Optional]

The Responsible Investment Committee meets quarterly to review and discuss the firm's responsible investment activities and strategy.

Governance and human resources

SG 07 Mandatory Public Core Assessed General

SG 07.1

Indicate the internal and/or external roles used by your organisation, and indicate for each whether they have oversight and/or implementation responsibilities for responsible investment.



Roles
☑ Board members or trustees
☑ Oversight/accountability for responsible investment
☑ Implementation of responsible investment
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment
☑ Internal Roles (triggers other options)
Select from the below internal roles
☑ Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee
☑ Oversight/accountability for responsible investment
☑ Implementation of responsible investment
$\hfill\square$ No oversight/accountability or implementation responsibility for responsible investment
☐ Other Chief-level staff or head of department, specify
☑ Portfolio managers
☑ Oversight/accountability for responsible investment
☑ Implementation of responsible investment
$\hfill\square$ No oversight/accountability or implementation responsibility for responsible investment
☑ Investment analysts
☑ Oversight/accountability for responsible investment
☑ Implementation of responsible investment
\square No oversight/accountability or implementation responsibility for responsible investment
☐ Dedicated responsible investment staff
☐ Investor relations
☐ Other role, specify (1)
☐ Other role, specify (2)
☐ External managers or service providers

SG 07.2

For the roles for which you have RI oversight/accountability or implementation responsibilities, indicate how you execute these responsibilities.

Our Responsible Investment Committee includes our CEO (and Board member) and two other members of our Investment Committees. The role of the Committee is to provide leadership, oversight and strategy around our responsible investment activities. The Committee meets quarterly to assess progress and discuss strategy around our aproach to ESG.

Responsibility for implementation of our ESG approach rests within the investment teams at Hamilton Lane, with supervision from the Committee. Investment professionals are responsible for carrying out due diligence and assessment of investment opportunities, and incorporating ESG factors in these processes.

SG 07.3	Indicate the number of dedicated responsible investment staff your organisation has.
	Number



0

SG 07.4

Additional information. [Optional]

Our aim at Hamilton Lane is to fully integrate ESG into our investment processes. For this reason, we have chose to enpower the investment teams with the responsibility for incorporating ESG issues into their investment due diligence and to rate those investments on ESG grounds rather than build an ESG-focused team outside of the investment teams.

	Promoting responsible investment					
SG 0	9	Mar	ndatory	Public	Core Assessed	PRI 4,5
	SG 09.1 Select the collaborative organisation and/or initiatives of which your organisation is a member or which it participated during the reporting year, and the role you played.			ember or in		
	Select all that apply ☑ Principles for Responsible Investment					
	Your organisation's role in the initiative during the reporting period (see definitions)					
	□ Basic					
			oderate			
		☑ Ac	dvanced			

Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

Frequent participant in working groups aimed at production of guides for LPs and GPs. Hamilton Lane employees are frequent speakers on ESG issues at industry conferences.

☐ Asian Corporate Governance Association
☐ Australian Council of Superannuation Investors
☐ AVCA: Sustainability Committee
☐ France Invest – La Commission ESG
□ BVCA – Responsible Investment Advisory Board
☐ CDP Climate Change
□ CDP Forests
□ CDP Water
☐ CFA Institute Centre for Financial Market Integrity
☐ Climate Action 100+
☐ Code for Responsible Investment in SA (CRISA)
☐ Council of Institutional Investors (CII)
□ Eumedion
☐ Extractive Industries Transparency Initiative (EITI)
☐ ESG Research Australia
☐ Invest Europe Responsible Investment Roundtable
☐ Global Investors Governance Network (GIGN)
☐ Global Impact Investing Network (GIIN)
☐ Global Real Estate Sustainability Benchmark (GRESB)
☐ Green Bond Principles
☐ HKVCA: ESG Committee
☐ Institutional Investors Group on Climate Change (IIGCC)
☐ Interfaith Center on Corporate Responsibility (ICCR)
☐ International Corporate Governance Network (ICGN)
☐ Investor Group on Climate Change, Australia/New Zealand (IGCC)
☐ International Integrated Reporting Council (IIRC)
☐ Investor Network on Climate Risk (INCR)/CERES
□ Local Authority Pension Fund Forum
☐ Principles for Financial Action in the 21st Century
☐ Principles for Sustainable Insurance
$\hfill\square$ Regional or National Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify
□ Responsible Finance Principles in Inclusive Finance
\square Shareholder Association for Research and Education (Share)
☐ United Nations Environmental Program Finance Initiative (UNEP FI)
☐ United Nations Global Compact
$\hfill \Box$ Other collaborative organisation/initiative, specify
☐ Other collaborative organisation/initiative, specify

$\hfill\square$ Other collaborative organisation/initiative, specify	
$\hfill \Box$ Other collaborative organisation/initiative, specify	

SG 10 Mandatory Public Core Assessed PRI 4

SG 10.1 Indicate if your organisation promotes responsible investment, independently of collaborative initiatives.

Yes

SG 10.2

Indicate the actions your organisation has taken to promote responsible investment independently of collaborative initiatives. Provide a description of your role in contributing to the objectives of the selected action and the typical frequency of your participation/contribution.

☑ Provided or supported education or training programmes (this includes peer to peer RI support) Your education or training may be for clients, investment managers, actuaries, broker/dealers, investment consultants, legal advisers etc.)

Description

We frequently discuss ESG and RI with our clients and with GPs, particularly with clients who are developing policies around ESG, helping them to incorporate ESG into their processes.

Frequency of contribution

- Quarterly or more frequently
- O Biannually
- Annually
- O Less frequently than annually
- O Ad hoc
- $\bigcirc \ \, \text{Other}$
- ☐ Provided financial support for academic or industry research on responsible investment
- $\hfill\square$ Provided input and/or collaborated with academia on RI related work
- $\ensuremath{\square}$ Encouraged better transparency and disclosure of responsible investment practices across the investment industry

Description

Our standard due diligence incorporates ESG and seeks to encourage disclosure. We may also negotiate improved disclosure to our clients via our legal negotiations when committing to a fund on their behalf.



		Frequency of contribution
	Quarterl	y or more frequently
	O Biannua	lly
	Annually	
	O Less fre	quently than annually
	O Ad hoc	
	Other	
\checkmark	Spoke public	ly at events and conferences to promote responsible investment
		Description
	We participat	e on ESG-related panels and conferences in a speaking capacity several times a year.
		Frequency of contribution
	O Quarterl	y or more frequently
	Biannua	lly
	Annually	
	O Less fre	quently than annually
	O Ad hoc	
	Other	
	Wrote and pu	ablished in-house research papers on responsible investment
\checkmark	Encouraged t	the adoption of the PRI
		Description
	Our standard encourage ou	due diligence process seeks to establish whether a GP is a signatory to the PRI and we ir GPs to become one.
		Frequency of contribution
	Quarterl	y or more frequently
	O Biannua	lly
	Annually	
	O Less fre	quently than annually
	O Ad hoc	
	Other	
	Responded to	o RI related consultations by non-governmental organisations (OECD, FSB etc.)
\checkmark	Wrote and pu	ablished articles on responsible investment in the media
		Description

We have publicly published media on our ESG activities and approach to responsible investment



	Frequency of contribution
O Quarter	y or more frequently
O Biannua	illy
Annually	
O Less fre	quently than annually
O Ad hoc	
○ Other	
☑ A member of	PRI advisory committees/ working groups, specify
	Description
PRI PE Advis	sory Committee and PE-related working groups
	Frequency of contribution
Quarter	y or more frequently
O Biannua	
○ Annually	
	quently than annually
O Ad hoc	quotaly man all many
Other	
	of, or officially advising, other RI organisations (e.g. local SIFs)
Other, specify	
	,
	specify description
Engagement	with media publications throughout the year on responsible investment to help them with
Engagement ESG-focused	with media publications throughout the year on responsible investment to help them with
Engagement ESG-focused	with media publications throughout the year on responsible investment to help them with
ESG-focused	with media publications throughout the year on responsible investment to help them with articles. Description
ESG-focused We frequently	with media publications throughout the year on responsible investment to help them with articles. Description
ESG-focused We frequently	with media publications throughout the year on responsible investment to help them with larticles. Description y engage with media organisations to help them produce ESG-focused material providing
ESG-focused We frequently	with media publications throughout the year on responsible investment to help them with larticles. Description y engage with media organisations to help them produce ESG-focused material providing
We frequently both quoted a	with media publications throughout the year on responsible investment to help them with larticles. Description y engage with media organisations to help them produce ESG-focused material providing and background information.
We frequently both quoted a	with media publications throughout the year on responsible investment to help them with larticles. Description y engage with media organisations to help them produce ESG-focused material providing and background information. Frequency of contribution ly or more frequently
We frequently both quoted a	with media publications throughout the year on responsible investment to help them with articles. Description y engage with media organisations to help them produce ESG-focused material providing and background information. Frequency of contribution y or more frequently
We frequently both quoted a O Quarter O Biannua O Annually	with media publications throughout the year on responsible investment to help them with articles. Description y engage with media organisations to help them produce ESG-focused material providing and background information. Frequency of contribution y or more frequently
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We frequently both quoted a Quarterl Biannua Annually Less fre	with media publications throughout the year on responsible investment to help them with larticles. Description y engage with media organisations to help them produce ESG-focused material providing and background information. Frequency of contribution y or more frequently fully

Outsourcing to fiduciary managers and investment consultants



SG 12 Mandatory Public Core Assessed PRI 4

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 12.1 Indicate whether your organisation uses investment consultants.

 $\hfill \square$ Yes, we use investment consultants

ESG issues in asset allocation

SG 13 Mandatory Public Descriptive PRI 1

SG 13.1

Indicate whether the organisation carries out scenario analysis and/or modelling, and if it does, provide a description of the scenario analysis (by asset class, sector, strategic asset allocation, etc.).

- \square Yes, in order to assess future ESG factors
- ☐ Yes, in order to assess future climate-related risks and opportunities
- ☑ No, our organisation does not currently carry out scenario analysis and/or modelling

Asset class implementation not reported in other modules

SG 17	Mandatory	Public	Descriptive	General

SG 17.1

Describe how you address ESG issues for externally managed assets for which a specific PRI asset class module has yet to be developed or for which you are not required to report because your assets are below the minimum threshold.

Asset Class	Describe what processes are in place and the outputs or outcomes achieved
Property	Our process for Real Estate investments is the same as for our PE investments.
Infrastructure	Our process for Infrastructure investments is the same as for our PE investments.
Other (1) [as defined in Organisational Overview module]	Our process for other Natural Resources investments is the same as for our PE investments.

Communication



SG 19 Mandatory Public Core Assessed PRI 2, 6

SG 19.1

Indicate whether your organisation typically discloses asset class specific information proactively. Select the frequency of the disclosure to clients/beneficiaries and the public, and provide a URL to the public information.

Selection, Appointment and Monitoring

Do you disclose?

- O We do not disclose to either clients/beneficiaries or the public.
- We disclose to clients/beneficiaries only.
- We disclose to the public

Disclosure to clients/beneficiaries
Disclosure to clients/beneficiaries
$\ensuremath{\square}$ How responsible investment considerations are included in manager selection, appointment and monitoring processes
\ensuremath{ullet} Details of the responsible investment activities carried out by managers on your behalf
$\ensuremath{\square}$ E, S and/or G impacts and outcomes that have resulted from your managers' investments and/or active ownership
□ Other
Frequency
☑ Quarterly or more frequently
☐ Biannually
□ Annually
☐ Less frequently than annually
☐ Ad-hoc/when requested

SG 19.2 Additional information [Optional

We include this information in our investment reports as well as through frequent dialogue with our clients in addition to customised reporting.



Hamilton Lane

Reported Information

Public version

Indirect – Manager Selection, Appointment and Monitoring

PRI disclaimer

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SAM 02 Mandatory Public Core Assessed PRI 1

SAM 02.1

Indicate what RI-related information your organisation typically covers in the majority of selection documentation for your external managers

			Private equity	
Your organisation's investment strategy and how ESG objectives relate to it			V	
ESG incorporation requirements			V	
ESG reporting requirements			V	
Other				
No RI information covered in the selection documentation				

SAM 02.2

Explain how your organisation evaluates the investment manager's ability to align between your investment strategy and their investment approach

Strategy

			1 -	Private equity	
Assess the time horizon of the investment manager's offering vs. your/beneficiaries' requirements			<u> </u>	√	
Assess the quality of investment policy and its reference to ESG			5	√	
Assess the investment approach and how ESG objectives are implemented in the investment process			5	√	
Review the manager's firm-level vs. product-level approach to RI			<u> </u>	√	
Assess the ESG definitions to be used			5	\checkmark	
Other					
None of the above					



ESG people/oversight

			Private equity	
Assess ESG expertise of investment teams			\square	
Review the oversight and responsibilities of ESG implementation				
Review how is ESG implementation enforced /ensured		Ε		
Review the manager's RI-promotion efforts and engagement with the industry				
Other		Ε		
None of the above				

Process/portfolio construction/investment valuation



	1	I	- 1	1	1	$\overline{}$
				Private equity		
Review the process for ensuring the quality of the ESG data used				V		
Review and agree the use of ESG data in the investment decision making process				\square		
Review and agree the impact of ESG analysis on investment decisions				V		
Review and agree ESG objectives (e.g. risk reduction, return seeking, real-world impact)				\square		
Review and agree manager's ESG risk framework				V		
Review and agree ESG risk limits at athe portfolio level (portfolio construction) and other ESG objectives						
Review how ESG materiality is evaluated by the manager				V		
Review process for defining and communicating on ESG incidents				V		
Review and agree ESG reporting frequency and detail				V		
Other, specify						
None of the above						

SAM 02.3	Indicate the selection process and its ESG/RI components								
☑ Review E	SG/RI responses to RfP, RfI, DDQ etc.								
$ \ensuremath{\boxtimes} \ensuremath{Review}\xspace \ensuremath{Responsible}\xspace \ensuremath{Investment}\xspace \ensuremath{Due}\xspace \ensuremath{Diligence}\xspace \ensuremath{Questionnaire}\xspace \ensuremath{CIP}\xspace \ensuremath{DDQ}\xspace)$									
☑ Review po	☑ Review publicly available information on ESG/RI								
☐ Review as	ssurance process on ESG/RI data and processes								
☐ Review P	RI Transparency Reports								
☐ Request a	and discuss PRI Assessment Reports								
☑ Meetings	with the potential shortlisted managers covering ESG/RI themes								
☑ Site visits	to potential managers offices								
☐ Other, spe	ecify								

When selecting external managers does your organisation set any of the following:

PRII Principles for Responsible Investment

SAM 02.4

			Private equity	
ESG performance development targets				
ESG score			V	
ESG weight				
Real world economy targets				
Other RI considerations			V	
None of the above				

You selected an `Other` option in table SAM 02.4 above, please specify

Any ESG issues identified will be discussed with the manager and we will monitor progress on agreed improvements throughout the length of the investment.

Appo	intme	nt			
VI 04	Man	datory	Public	Core Assessed	PRI 1
SAM	04.1			structure of the product allows, youngerstructure and/or commitment product allows.	
□ Set	ts stand	dard benchmarks or ESG benchma	ırks		
☑ Def	fines E	SG objectives and/ or ESG related	exclusions/restric	ctions	
□ Set	ts incer	ntives and controls linked to the ES	G objectives		
☑ Red	quires	reporting on ESG objectives			
□Re	quires	the investment manager to adhere	to ESG guideline	s, regulations, principles or stand	lards
☑ Oth	ner. spe	ecify (1)			
	, ,				
		specify			
	•	ate on behalf of each of our clients requirements will vary from client to			tions and
☐ Oth	ner, spe	ecify (2)			
□ Noi	ne of th	ne above			
SAM	04.2			nmarks, objectives, incentives/coruded in your managers' appointm	



Asset class

☑ Private equity

Benchmark

☑ We do not set benchmarks

ESG Objectives

☐ ESG related strategy, specify

☑ ESG related investment restrictions, specify

Typical exclusions would include weapons of mass destruction and coal-related assets

☑ ESG integration, specify

Our standard due diligence includes an assessment of the level of ESG integration at both the manager and portfolio company levels.

☑ Engagement, specify

We engage on a regular basis with our managers both formally and informally, during which time we are able to discuss any ongoing ESG-related issues and to monitor progress on these

☐ Voting, specify

☑ Promoting responsible investment

We encourage GPs to consider becoming signatories to the PRI - this forms part of of our overall ESG assessment

☑ ESG specific improvements

Any ESG-related issues identified during the selection process will be monitored throughout the life of the investment

☐ Other, specify

Incentives and controls

☑ We do not set incentives and controls

Reporting requirements

Ad-hoc/when requested

Annually

O Bi-annually

Quarterly

Monthly



	SAM 0	4.3	Indicate which of these actions you	r organisation mi	ght take if any of the requirem	nents are not met
	☑ Dis	cuss re	equirements not met and set project p	lan to rectify		
	☑ Pla					
	☑ Tra	ck and	investigate reason for non-compliance	e		
	□ Re-	negotia	ate fees			
	☐ Fail	ling all	actions, terminate contract with the m	anager		
	☐ Oth	er, spe	ecify			
	□No	actions	s are taken if any of the ESG requiren	nents are not me	t	
	Monit	toring				
SAM	05	Man	datory	Public	Core Assessed	PRI 1
SAM 05.1 When monitoring managers, indicate which of the following types of responsible investment information your organisation typically reviews and evaluates						

		Private equity	
ESG objectives linked to investment strategy (with examples)		\checkmark	
Evidence on how the ESG incorporation strategy(ies) affected the investment decisions and financial / ESG performance of the portfolio/fund		V	
Compliance with investment restrictions and any controversial investment decisions		\checkmark	
ESG portfolio characteristics		\checkmark	
How ESG materiality has been evaluated by the manager in the monitored period		\checkmark	
Information on any ESG incidents		\checkmark	
Metrics on the real economy influence of the investments		V	
PRI Transparency Reports			
PRI Assessment Reports			
RI-promotion and engagement with the industry to enhance RI implementation		V	
Changes to the oversight and responsibilities of ESG implementation		V	
Other general RI considerations in investment management agreements; specify			
None of the above			

SAM 05.2

When monitoring external managers, does your organisation set any of the following to measure compliance/progress



			Private equity	
ESG score			\checkmark	
ESG weight				
ESG performance minimum threshold				
Real world economy targets				
Other RI considerations			▽	
None of the above				

If you select any `Other` option(s), specify

We monitor any improvement in ESG implementation.

Outputs and outcomes											
SAM 09		Mandatory		Public	Additional Assessed	PRI 1,6					
	SAM 0	9.1	Provide examples of how ESG issues have been addressed in the manager selection, appointment and/or monitoring process for your organisation during the reporting year.								
'	□ Add Example 1										
	☐ Add Example 2										
☐ Add Example 3											
☐ Add Example 4											
	☐ Add Example 5										
	☐ Add Example 6										
	☐ Add Example 7										
	☑ We are not able to provide examples										

We engage with managers throughout our due diligence process on ESG issues and seek to mitigate or eliminate any risks identified through engagement with the manager prior to making a fund commitment. This can be via our legal negotiations or through discussions with the manager. Given the confidential nature of these discussions, we are unable to disclose information about them. If we are unable to successfully mitigate the ESG issues we have identified, we will decline to proceed with the investment.



SAM 09.2

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Reported Information

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Confidence building measures

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Confidence building measures											
CM1 01		Mandatory		Public	Additional Assessed	General					
	CM1 0		Indicate whether the reported information you have provided for your PRI Transparency Report this year has undergone:								
'	☐ Thir	☐ Third party assurance over selected responses from this year's PRI Transparency Report									
☐ Third party assurance over data points from other sources that have subsequently been used in responses this year											
☐ Third party assurance or audit of the correct implementation of RI processes (that have been report PRI this year)											
	\Box Internal audit of the correct implementation of RI processes and/or accuracy of RI data (that have been reported to the PRI this year)										
	☑ Internal verification of responses before submission to the PRI (e.g. by the CEO or the board)										
	 Whole PRI Transparency Report has been internally verified 										
		Selected	data has been internally verified								
	☑ Oth	er, specify									
	Rev	iew by CE	D, General Counsel and Chief Co	ompliance Officer							
	☐ Nor	ne of the ab	ove								
CM1	02	Mandato	ory	Public	Descriptive	General					
	0111.0	200		lt DDI	Towns Daniel						
	CM1 02.1 We undertook third party assurance on last year's PRI Transparency Report										
			nsparency Report was assured	-							
			was assured in last year's PRI T		t						
			ure last year`s PRI Transparenc								
O None of the above, we were in our preparation year and did not report last year.											
CM1	03	Mandato	ory	Public	Descriptive	General					
CM1 03.1 We undertake confidence building measures that are unspecific to the data contained in or Transparency Report:											
	\square We adhere to an RI certification or labelling scheme										
	\square We carry out independent/third party assurance over a whole public report (such as a sustainability report) extracts of which are included in this year's PRI Transparency Report										
	☐ ESG audit of holdings										
	☐ Other, specify										
☑ None of the above											
CM1	04	Mandato	ory	Public	Descriptive	General					



O Whole PRI Transparency Report will be assured O Selected data will be assured • We do not plan to assure this year's PRI Transparency report CM1 07 **Mandatory Public Descriptive** General Indicate who has reviewed/verified internally the whole - or selected data of the - PRI Transparency CM1 07.1 Report . and if this applies to selected data please specify what data was reviewed Who has conducted the verification ☑ CEO or other Chief-Level staff Sign-off or review of responses ☑ Review of responses ☐ The Board ☑ Investment Committee Sign-off or review of responses ☑ Review of responses ☑ Compliance Function ☐ RI/ESG Team ✓ Investment Teams ☑ Legal Department ☐ Other (specify)

Do you plan to conduct third party assurance of this year's PRI Transparency report?

This report has further been reviewed by our General Counsel and Head of Compliance.

Additional information [OPTIONAL]



CM1 07.2

CM1 04.1